

James, Stephen

From: Karen Daly <kdaly@catholicpurchasing.org>
Sent: Monday, March 20, 2017 12:04 PM
To: #Member Offices
Subject: [External]Virco Price Discrepancies - Catalog Pages 34, 40-41

Good Morning,

I wanted to make you aware that there are incorrect prices for Virco cafeteria tables and one student desk in the 2017 catalog as shown below. Because we did not have the Virco prices for 2017 at the time the catalog went to print, we used the estimated increases that Virco gave us, with their assurance that the mix of promo items would remain the same as in 2016. Unfortunately, these models were on promo last year, but are not included in the promo items this year.

Model	Catalog Sell Price	Correct Sell Price
MTB17298AEB	\$1,087.86	\$1,612.13
MTB172910AEB	\$1,112.92	\$1,649.25
MTBO17295AEB	\$1,217.17	\$1,803.75
MTSO172958AE	\$1,052.18	\$1,542.75
ZADJ2031BOXM	\$103.63	\$161.25

If the customer has the space, the larger rectangular cafeteria tables with Sure Edge finishes are still on promo and are a much better deal.

I apologize for any inconvenience caused by these discrepancies. Please know that we did our best to work with the information that Virco was able to provide at the time we went to print with the catalog.